

In This Issue

Savings Opportunities

- 2018 Rebate Opportunity Through Fisher Contract!

IowaBio Announcement

- 2019 Membership Dues

Participation Opportunities

- Biotech Spotlight Series – Ames, IA

Upcoming Events

- Midwest Events
- Global Events

Member Spotlight

- Gross-Wen Technologies
- Merck Animal Health

Industry News

Subscriber Information

- Monthly Newsletter
- Capitol Report

Speaker Opportunities

Social Media

SAVINGS OPPORTUNITIES

[\(Return to Index\)](#)



2018 Rebate Opportunity!

IowaBio members that purchase items through our Fisher contract have an opportunity to earn a 1% rebate at the end of the 2018 calendar year.

To Qualify Members Must:

- Be an active IowaBio member as of December 31, 2018
- Use IowaBio's Fisher contract before December 1, 2018
- Increase your total Fisher catalog spend from the 2017 calendar year
- Reach a minimum rebate total of \$50

For more information or a price comparison on frequently purchased items, contact your Fisher representative or IowaBio at: info@iowabio.org

For a downloadable flyer click [here](#).

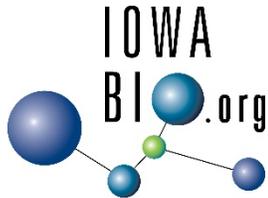


IOWABIO ANNOUNCEMENT

[\(Return to Index\)](#)

2019 Membership Dues

[\(Return to Index\)](#)



In 2015, IowaBio's Finance Committee challenged the Association to identify opportunities to increase our annual income in order to expand our membership benefits and services. Since that time, IowaBio has created, grown and executed a number of initiatives that have brought us close to this goal. We are now preparing to execute the final initiative, which involves an **increase in our membership dues beginning January 1, 2019**. At IowaBio, our dues have not increased in over 10 years and a model was recently approved that did not exceed 25 percent for each membership level – this means the maximum increase for nearly all members will not exceed \$500.

To view how your annual membership dues will change beginning January 1, 2019, please see the information below. If you have any concerns or immediate questions, please contact Joe Hrdlicka at joe@iowabio.org or 515-250-9798.

Most membership categories are based on the number of employees within the organization. Employment is considered to be organization-wide, not that portion based solely at Iowa locations. To see what type of member your company is, please search it in our [Membership Directory](#).

Entrepreneur

A core member or business/scientific consultant having up to five (5) employees

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
1 – 5	\$250	\$300

Core

Any corporation, partnership or other entity whose primary activity involves the ongoing application of life sciences

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
6 – 99	\$500	\$625
100 – 499	\$1,000	\$1,250
500+	\$2,000	\$2,500

Support

Any corporation, partnership or other entity whose primary activities involve providing services or products of benefit to companies/entities that are or could be Core or Institutional Members

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
6 – 99	\$750	\$925
100 – 499	\$1,500	\$1,875
500+	\$3,000	\$3,750

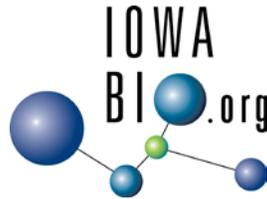
Institutional

Any nonprofit organization, research laboratory, academic medical center, college, university or governmental body with an interest or involvement in life sciences. No employee-count restrictions.

<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
\$1,500	\$1,875

PARTICIPATION OPPORTUNITIES

[\(Return to Index\)](#)



Save the Date!

Biotech Spotlight Series

October 23-24 | Ames, IA

[\(Return to Index\)](#)

On Wednesday, October 24th, IowaBio will be hosting a Biotech Spotlight Series event featuring tours of three biotech facilities (TBA) in Ames, Iowa. The event will kick off with an **evening reception on October 23rd at Renewable Energy Group**. A hotel block will be made available at Gateway Hotel and Conference Center for those seeking overnight accommodations. This event is a great opportunity to learn more about the biotech companies in your backyard and network with local economic development leaders, industry business development professionals, government officials, suppliers and students. The event is **free to attend** and confirmed companies along with registration information will be communicated by email in the near future. We hope to see you there!

Who Should Attend

Industry Business Development Professionals

State Legislators

Community Members

Economic Development Partners

Students and Teachers

If you have any immediate questions, please contact us at info@iowabio.org or 515-327-9156.

UPCOMING EVENTS

[\(Return to Index\)](#)

Midwest Events

[\(Return to Index\)](#)

Clinical Trial Supply Midwest 2018

September 12-13 | Chicago, Illinois



Co-located with the prestigious Outsourcing in Clinical Trials Midwest conference, this event provides an excellent opportunity for you to participate in not just one, but two fantastic pharma conferences. Over the 2 days, the event provides an incredible platform for network, facilitating new business opportunities and collaborations.

As multiple complexities such as delays and regulations continue to affect multiple clinical trials worldwide, how can you ensure you have minimized the chance of being affected? In 2018, CTS Midwest will educate attendees with highly relevant presentations, interactive panel discussions and exclusive case studies to enhance efficiency in the clinical community.

[\(Return to Index\)](#)

Outsourcing in Clinical Trials Midwest 2018: Exploring Innovative Strategies in Clinical Outsourcing and Operations to Optimize Trial Outcomes

This event will be taking place at the Clinical Trial Supply Midwest 2018

September 12-13 | Chicago, Illinois

Outsourcing in Clinical Trials series has been developed through direct collaboration with and support from the local industry to ensure the conference is content-driven and addresses your most pressing clinical trial challenges. Delegates will hear from the most innovative companies in the region on how they have refined their outsourcing and clinical operations strategies. Issues being covered include how to manage change in the rapidly evolving clinical trials environment, achieving greater financial transparency, aligning goals with your partners and overcoming start-up and early phase development challenges.

[\(Return to Index\)](#)

Midwest Drug Development Conference

October 1-2 | Omaha, Nebraska

In just one year, a handful of Midwest Academic Institutions rack up, \$5.61 billion in research, 2,179 new inventions, 614 Licensing agreements, 581 U.S. Patents, 42 new products, 91 startups formed, and 10 blockbusters. Attend this event to learn more about the technologies that 12 Midwest Institutions will be showcasing!

[\(Return to Index\)](#)

Iowa Hunger Summit

October 15 | Des Moines, Iowa

The Iowa Hunger Summit gathers leaders from across Iowa representing community organizations, business and industry, state and local government, social agencies, churches and religious communities, schools and universities, civic and social clubs, and other individuals and groups that lead or participate in projects to confront hunger. The annual Iowa Hunger Summit is attended by between 500 to 700 hunger fighters from across the state.

[\(Return to Index\)](#)

Global Events

[\(Return to Index\)](#)

16th Asia Pacific Biotechnology Congress

Aug 15-16, 2018
Singapore

13th Biomass & Bioenergy Global Summit

Sept 4-5, 2018
Zurich, Switzerland

ABLC Global 2018

Nov 6-9, 2018
San Francisco, CA

MedHealth Expo

Nov 23-25, 2018
Nairobi, Kenya

World Congress on Novel Trends and Advances in Biotechnology

Nov 28-29, 2018
Barcelona, Spain

2019 Commodity Classic

Feb 28-Mar 2, 2019
Orlando, FL

Iowa Women Lead Change Conference

November 6-7 | Des Moines, Iowa

We empower, challenge and inspire the people around us. As the Baby Boomer generation retires from the workplace, developing the next generation of female leaders is crucial to the future of many businesses and industries, as well as to our state and region, the U.S., and countries around the world.

Iowa Women Lead Change (IWLC) began in 2007 to address a serious opportunity gap. Women in Eastern Iowa, at all levels in their careers and from all walks of life, needed access to more ways to learn about effective leadership, to strengthen their own leadership skills, and to network with other women seeking to become better leaders in their lives, careers, and communities.

[\(Return to Index\)](#)

Member Spotlight

[\(Return to Index\)](#)



[\(Return to Index\)](#)

The company began in December 2001 when the Chickasaw County Board of Supervisors appropriated money for an ethanol plant feasibility study. In March 2002, Golden Grain Energy, LLC was formed and the company charter was signed. Forty farmers and businessmen from nine counties in Northeast Iowa raised \$460,000 of seed money needed to fund the proposal and front-end engineering for the plant.

In June 2002, the company signed a letter of intent with ICM/Fagen for the plant design and construction. After a rigorous selection process, in September 2002, Mason City, Iowa was chosen as the preferred location for the plant. In May of 2003, the sale of company shares commenced and ended in January 2004 after approximately 60 membership meetings. During the membership drive, 735 investors contributed approximately \$27 million in equity. Construction for the plant in Mason City began on October 10, 2003, and the facility began production on December 13, 2004. We began as a 40-million-gallon-per-year facility, and by 2005, we were producing approximately 60 million gallons/year of ethanol from approximately 18 million bushels of corn.

On November 15, 2005 Golden Grain members ratified to expand the facility adding another 40 million gallons/year nameplate capacity for a total nameplate of 80 million gallons/year. Construction began in April 2006 with production online in June 2007. In February 2009, we installed a corn oil extraction system to allow us to extract corn oil from the process.

Over the years we added additional equipment including additional fermentation tanks, grain storage, and cooling towers to allow the plant to optimize our production prospects.

The facility continues to optimize production and strives to produce high quality products each and every day. In February 2015, we celebrated production of our 1,000,000,000th gallon of ethanol. Golden Grain is the first independent ethanol producer in Iowa to achieve this milestone.

In August 2017, we started optimizing and expanding the facility to add an additional 30 million gallons. We are permitted to produce up to 150 million gallons/year of ethanol, and are actually producing approximately 120 million gallons/year of ethanol with more than 40 million bushels/year of corn. In addition, we are producing approximately 300,000 tons/year of our Distillers Dried Grains with Solubles (DDGS) and over 30 million pounds/year of corn oil.

To learn more about Golden Grain Energy visit: www.ggecorn.com



[\(Return to Index\)](#)

As a global healthcare leader, Merck works to help the world be well. Merck Animal Health, known as MSD Animal Health outside the United States and Canada, is the global animal health business unit of Merck. We offer one of the industry's most innovative portfolios – not only of products, but also of services and technologies – to prevent, treat and control diseases across all major farm and companion animal species. Our mission – The Science of Healthier Animals – guides all of our work. Healthier animals mean a sustainable food supply, protection for humans against diseases passed from animals, and longer, healthier lives for pets.

Our products fight diseases that can devastate animals, threaten human health, and disrupt the supply of food. We continually introduce new technologies to help our customers maximize their efficiency while improving animal wellbeing, such as our new SEQUIVITY™ vaccine. This is a revolutionary ribonucleic acid particle technology that helps combat diseases and pathogens that threaten animal populations quicker than ever before.

Merck Animal Health's robust R&D pipeline spans key therapeutic areas, providing a solid platform for further advances in veterinary medicine. Our customers expect more from us than just medicines, and we continue to deliver the information, technologies and veterinary services to meet their needs around the world. As a multi-species global company operating in more than 150 markets, we respond readily to the demands of our dynamic industry.

For more information, visit www.merck-animal-health.com or connect with us on LinkedIn and Twitter at @MerckAH.

INDUSTRY NEWS

[\(Return to Index\)](#)

News stories containing company logos indicate IowaBio members



Feed Energy Company Scholarship Winner



Bristol-Myers: Opdivo + Low-Dose Yervoy Approved For MSI-H/dMMR MCRC Patients



ADM announces 3 new partnerships in 1 day – Cargill, Aston Foods, Neovia



FDA accepts Merck's Keytruda application for advanced liver cancer, action date November 9



Eurofins Scientific acquires Covance Food Solutions



**Scientists from UI and Vertex are among the five scientists receiving the Warren Alpert Foundation Prize
Labs from UI, Texas share credit for simultaneous genetic discovery**



Former Dow Agrosiences Facility for Sale in Nevada, Iowa



Alliant unveils 5th project in 1,000-MW Iowa wind expansion



August Proclaimed as the "Shingles Awareness and Improvement Month" in the State of Iowa



Laekna Gets Rights to Novartis Cancer Candidates

SUBSCRIBER INFORMATION

[\(Return to Index\)](#)

Monthly Newsletter

[\(Return to Index\)](#)

This message was sent to you as a benefit of membership with IowaBio and/or a subscriber of our monthly newsletter. If you know of a company that would benefit from the Association's advocacy, financial savings and education/workforce focus, please have them contact the Association at 515-327-9156 or email info@iowabio.org. Membership details are also available at www.iowabio.org/membership.

If you would like more information on any topic or no longer wish to receive these messages, please email melissa@iowabio.org or call 515-494-9242.

Capitol Report

[\(Return to Index\)](#)

IowaBio began issuing a Capitol Report in February 2015. It is a legislative update issued on a periodic basis and allows readers to learn more about our legislative activities and bills that may affect the biotechnology industry. If you would like to receive these reports by email, please visit www.iowabio.org/capitolreport - a link to subscribe and view archives is available on this page.

SPEAKER OPPORTUNITIES

[\(Return to Index\)](#)

IowaBio staff members are available to give 15-60 minute speeches to interested groups, such as Rotary Clubs, trade associations, or civic groups. A broad range of topics could be discussed, included biotechnology, healthcare, food vs. fuel, legislative policy, investment and more. Contact Joe Hrdlicka at (515) 327-9156 or joe@iowabio.org.

SOCIAL MEDIA

[\(Return to Index\)](#)



Iowa Biotech Assoc.



Iowa Biotechnology Association