

IowaBio June 2018

MONTHLY UPDATE

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SAVINGS OPPORTUNITIES

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BioVantage Program

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One of the most **quantitative benefits of being an IowaBio member** is the **savings** received through our **BioVantage Program contracts**. IowaBio's Purchasing Consortium includes industry members, educational institutions and state agencies. These agreements allow companies of any size to receive the same competitively-bid pricing benefits – some of which are the best in the state!

[View individual vendor information on our website](#)

Contract Highlights








The savings received from just a few orders usually **covers the cost of your IowaBio Membership!**

Direct delivery within **24-48 hours without shipping charges**

Potential **rebate** opportunities

10% Premium Credit for IowaBio members (exclusively through LMC)

To be connected with a vendor and start saving, please email us at info@iowabio.org

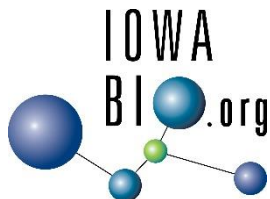
Scientific Supplies, Chemicals and Equipment	PRIMARY VENDOR  by Thermo Fisher Scientific	 We Enable Science
Lab Design, Equipment and Installation	 WYNN D. JAMES & ASSOCIATES, INC.	
Office Supplies, Toner, Paper and Furniture		
Property, Casualty and Liability Insurance		Preferred Provider  Insurance & Risk Management
Courier Services		

IOWABIO ANNOUNCEMENT

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2019 Membership Dues

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In 2015, IowaBio's Finance Committee challenged the Association to identify opportunities to increase our annual income in order to expand our membership benefits and services. Since that time, IowaBio has created, grown and executed a number of initiatives that have brought us close to this goal. We are now preparing to execute the final initiative, which involves an **increase in our membership dues beginning January 1, 2019**. At IowaBio, our dues have not increased in over 10 years and a model was recently approved that did not exceed 25 percent for each membership level – this means the maximum increase for nearly all members will not exceed \$500.

To view how your annual membership dues will change beginning January 1, 2019, please see the information below. If you have any concerns or immediate questions, please contact Joe Hrdlicka at joe@iowabio.org or 515-250-9798.

Most membership categories are based on the number of employees within the organization. Employment is considered to be organization-wide, not that portion based solely at Iowa locations. To see what type of member your company is, please search it in our [Membership Directory](#).

Entrepreneur

A core member or business/scientific consultant having up to five (5) employees

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
1 – 5	\$250	\$300

Core

Any corporation, partnership or other entity whose primary activity involves the ongoing application of life sciences

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
6 – 99	\$500	\$625
100 – 499	\$1,000	\$1,250
500+	\$2,000	\$2,500

Support

Any corporation, partnership or other entity whose primary activities involve providing services or products of benefit to companies/entities that are or could be Core or Institutional Members

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
6 – 99	\$750	\$925
100 – 499	\$1,500	\$1,875
500+	\$3,000	\$3,750

Institutional

Any nonprofit organization, research laboratory, academic medical center, college, university or governmental body with an interest or involvement in life sciences. No employee-count restrictions.

<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
\$1,500	\$1,875

PARTICIPATION OPPORTUNITIES

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IOWA CUBS OUTING & ANNUAL MEMBER MEETING

June 21, 2018

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This summer, IowaBio is switching things up by hosting a night at the Iowa Cubs for its members and contract vendors! This activity will take place in lieu of the annual Golf Outing. Following the conclusion of our Annual Meetings, IowaBio members and contract vendors are invited to connect, relax and enjoy an evening baseball game in the Bud Club area of Principal Park in Des Moines.

Doors will open to our group at 5:30pm where attendees can enjoy unlimited food and beverages from the following menu until the 7th inning:

**Hot dogs • Hamburgers • Chicken Fingers • Nachos
Popcorn • Chips and Ranch Dip • Peanuts
Water • Can Soda • Keg Beer (Bud or Bud Light)**

WHO CAN ATTEND	AGENDA	REGISTRATION
All employees of our member companies and contract vendors. Please click here to view a list of qualifying companies.	5:15pm Ticket pickup at Principal Park 5:30pm Outing begins 7:08pm Game begins 7th Inning Food/Beverages ends	Please register by June 15, 2018 Seating in the Bud Club is limited so we recommend registering ASAP to ensure a spot in our designated area. Cost \$25/person

[Click Here to Register to Attend the Baseball Game](#)

Prior to the Iowa Cubs Outing, IowaBio will hold its Annual Member Meeting and Annual Board Meeting. All IowaBio members are welcome to attend and participate in the Annual Member Meeting, during which we will vote on the 2019 Board of Director roster and provide an overview of our recent and upcoming activities and successes. Members are welcome to stay and listen to the Annual Board Meeting but will not be able to vote unless you are a board member.

Contract vendors who sponsor the Iowa Cubs Outing at the \$1000 level will be invited to attend the Annual Member Meeting and make brief remarks about your company and the savings available through your contract. Prior to the start of the Annual Board Meeting, contract vendors will be dismissed.

ANNUAL MEMBER MEETING
1:00pm - 1:30pm
IowaBio Offices, Des Moines

ANNUAL BOARD MEETING
1:30pm - 4:00pm
IowaBio Offices, Des Moines

[Register Here to Attend the Annual Meeting](#)

Animal Health *in the* Heartland

The Regulatory Outlook

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RECEPTION & SYMPOSIUM

Nebraska Innovation Campus
2021 Transformation Drive
Lincoln, NE 68508

GENESEEK/NEOGEN TOUR

4131 N. 48th Street
Lincoln, NE 68504



The Iowa Biotechnology Association (IowaBio) and the Bio Nebraska Life Sciences Association (Bio Nebraska) are proud to announce the third annual **Animal Health In the Heartland** symposium. This year's symposium focuses on "*The Regulatory Outlook*" and is scheduled for Wednesday, July 26th, 2018 at the Nebraska Innovation Campus. The program will be preceded by a facility tour and networking reception in the afternoon and evening of Tuesday, July 25th.

Animal Health in the Heartland provides an opportunity for key federal, state, and industry leaders to collaborate, discuss solutions and address the world's foremost animal health issues. To learn more, please visit www.iowabio.org/animalhealth.

THE PROGRAM IS ELIGIBLE FOR CEU HOURS

Iowa Residents

9 CEU Credit Hours

(3 Scientific, 6 Management)

Nebraska Residents

6 CEU Credit Hours

The cost to attend is \$125 per person*

***College students can attend for free**

Confirmed Keynote Speaker: Greg Ibach!

Register Now

- PROGRAM 1** The State Perspective: New Regulatory Practices at The State Level
- PROGRAM 2** The Regulatory View from USDA - Diagnostics, Guidance on Platforms and Prescriptions And Bringing Alternative Vaccines To Market
- PROGRAM 3** Results of Transboundary Studies on Senecavirus and Other Disease
- PROGRAM 4** How Do Innovation and Regulation Work "Hand-in-Hand"?
- PROGRAM 5** The Impact and Consequences of Gene Editing on Regulatory Environments, the Food Supply and Export Markets

To view the agenda, speakers, nearby hotels or to inquire about sponsorship opportunities; please visit www.iowabio.org/animalhealth.

UPCOMING EVENTS

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Midwest Events

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Iowa Cubs Outing & Annual Member Meeting

June 21 | Des Moines, Iowa



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All IowaBio members are welcome to attend and participate in the Annual Member Meeting, during which we will vote on the 2019 Board of Director roster and provide an overview of our recent and upcoming activities and successes.

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Animal Health in the Heartland Symposium

July 25-26 | Lincoln, NE



The Iowa Biotechnology Association (IowaBio) and the Bio Nebraska Life Sciences Association (Bio Nebraska) are proud to announce the third annual Animal Health in the Heartland: The Regulatory Outlook symposium scheduled for Wednesday, July 26th, 2018 at the Nebraska Innovation

Campus. The program will be preceded by a networking social the afternoon of Tuesday, July 25th. This event provides an opportunity for key federal, state, and industry leaders to collaborate, discuss solutions and address the world's foremost animal health issues.

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Midwest Drug Development Conference

October 1-2 | Omaha, Nebraska

In just one year, a handful of Midwest Academic Institutions rack up, \$5.61 billion in research, 2,179 new inventions, 614 Licensing agreements, 581 U.S. Patents, 42 new products, 91 startups formed, and 10 blockbusters. Attend this event to learn more about the technologies that 12 Midwest Institutions will be showcasing!

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Global Events

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BIO International Convention

June 4-7, 2018
Boston, MA

FSSC International Congress

June 25-26, 2018
Vienna, Austria

The National Lifesciences Expo

July 10, 2018
Bletchley, England

BIO World Congress on Industrial Biotechnology

July 16-19, 2018
Philadelphia, PA

13th Biomass & Bioenergy Global Summit

Sept 4-5, 2018
Zurich, Switzerland

ABLC Global 2018

Nov 6-9, 2018
San Francisco, CA

INDUSTRY NEWS

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News stories containing company logos indicate IowaBio members



Cargill and Partners are Working on a Three-Year Water Project to Improve the Sustainability of the Beef Supply Chain



AbbVie to Present at the Goldman Sachs 39th Annual Global Healthcare Conference



Eli Lilly & Co. agrees to acquire Cancer-Drug Company, ARMO BioSciences Inc., for \$1.6 billion



Bayer Supports United Fresh Start Foundation with \$40,000 to Increase Children's Access to Fresh Fruits and Vegetables



Kemin Industries Has Launched a Rebranding of its Liquid Programmers for the Kemin Nutrition and Health Business



Eurofins Scientific, Inc. Will Receive the Black Pearl Award from the IAFP in July



NewLink Genetics Announces Final Results from Phase 2 Studies of Indoximod in Advanced Melanoma and Metastatic Pancreatic Cancer to be Presented at ASCO 2018



Iowa Renewable Fuels Association announced plans for Five Acre Monarch Butterfly Habitat in Cedar Rapids



FDA Approves New Amgen Drug for Prevention of Migraines



Pfizer's Xeljanz for ulcerative colitis approved by FDA

SUBSCRIBER INFORMATION

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Monthly Newsletter

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This message was sent to you as a benefit of membership with IowaBio and/or a subscriber of our monthly newsletter. If you know of a company that would benefit from the Association's advocacy, financial savings and education/workforce focus, please have them contact the Association at 515-327-9156 or email info@iowabio.org. Membership details are also available at www.iowabio.org/membership.

If you would like more information on any topic or no longer wish to receive these messages, please email melissa@iowabio.org or call 515-494-9242.

Capitol Report

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IowaBio began issuing a Capitol Report in February 2015. It is a legislative update issued on a periodic basis and allows readers to learn more about our legislative activities and bills that may affect the biotechnology industry. If you would like to receive these reports by email, please visit www.iowabio.org/capitolreport - a link to subscribe and view archives is available on this page.

SPEAKER OPPORTUNITIES

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IowaBio staff members are available to give 15-60 minute speeches to interested groups, such as Rotary Clubs, trade associations, or civic groups. A broad range of topics could be discussed, included biotechnology, healthcare, food vs. fuel, legislative policy, investment and more. Contact Joe Hrdlicka at (515) 327-9156 or joe@iowabio.org.