

IowaBio November 2016

MONTHLY UPDATE

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SAVINGS OPPORTUNITIES

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One of the most **quantitative benefits of being an IowaBio member is the savings** received through our **BioVantage Program contracts**. IowaBio's Purchasing Consortium includes industry members, educational institutions and state agencies. These agreements allow companies of any size to receive the same competitively-bid pricing benefits – some of which are the best in the state!

View full BioVantage Program flyer [here](#)

Contracts include:

- Scientific Supplies, Chemicals and Equipment
- Lab Design, Equipment and Installation (Casework)
- Office Supplies, Toner, Paper and Furniture
- Property, Casualty and Liability Insurance
- **Coming Soon** – Shipping Services (via FedEx or UPS)

Contract Highlights

The savings received from just a few orders usually **covers the cost of your IowaBio Membership!**

Most individual items are **discounted by 10-80%**

Direct delivery within **24-48 hours without shipping charges**

Numerous **rebate** opportunities

10% Premium Credit for IowaBio members (exclusively through LMC)

Scientific Supplies, Chemicals and Equipment	Lab Design, Equipment and Installation	Office Supplies, Toner, Paper and Furniture	Property, Casualty and Liability Insurance
<p>Primary Vendor</p>  <p>A Thermo Fisher Scientific Brand</p> <p>Secondary Vendor</p> 	 <p>WYNN O. JONES & ASSOCIATES, INC.</p>		 <p>Preferred Provider</p>  <p>Insurance & Risk Management</p>

To be connected with a vendor and start saving, please email us at info@iowabio.org

PARTICIPATION OPPORTUNITIES

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2016 Legal Symposium: Regulatory, IP, & Tax

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Dates

November 10, 2016

Drake University Law School
2621 Carpenter Ave.
Des Moines, IA 50311
(515) 271-2824

November 17, 2016

State Hygienic Laboratory
2490 Crosspark Rd.
Coralville, IA 52241
(319) 335-4500

Rates

IowaBio Members: \$50
Non-Members: \$80
Students: Free

[Register Now!](#)

Please join IowaBio at our upcoming Legal Symposium, which will be held in Des Moines and Iowa City this November. By offering the event on two dates and at two locations across the state, attendees have the flexibility to earn **5.75 credit hours of CLE** when it's convenient for them! The presentations are identical both days and will be made by IowaBio's legal and institutional members. We look forward to seeing you there!

Topics

Alternative Approaches for Protecting Intellectual Property

Licensing is a Team Sport

Iowa Tax Credit and Incentive Programs for Biotech Companies

Legal Implications On the Internet of Things and Big Data Strategies

GMO Labeling Compliance in a Post-Vermont World

Navigating Trade Secrets

How Has the America Invents Act Changed Patent Policy

[*Click here to register now!*](#)

Sponsors

PhARMA

 **BRICK GENTRY PC.**
We put clients first.

 **HAMILTON IP LAW**
REGISTERED U.S. PATENT ATTORNEYS

 **Brown Winick**
ATTORNEYS AT LAW*

 **DAVISBROWN**
LAW FIRM

Drake
UNIVERSITY

NYEMASTER
NYEMASTER | GOODE PC

 **MVS** **MCKEE, VOORHEES & SEASE, PLC**

New England Venture Summit

Where Innovation Meets Capital

December 7, 2016 | Hilton | Boston Dedham, MA

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10% Off Registration Rates for IowaBio Members!

Come meet, interact and network with more than 500 VCs, Corporate VCs, angel investors, investment bankers and CEOs of early stage and emerging growth companies at the prestigious **New England Venture Summit** being held on December 7, 2016 at the Hilton, Boston-Dedham, MA.

Whether you're a **startup seeking capital** and exposure, or an **investor seeking new deals**, The New England Venture Summit presented by youngStartup Ventures - is the event of the year you won't want to miss.

A highly productive venture conference, **The New England Venture Summit** is dedicated to showcasing VCs, Corporate VCs and angel investors committed to funding early stage and emerging companies.

This exclusive summit will feature a distinguished line up of **more than 60 Investors on interactive panels; presentations by more than 60 cutting edge companies seeking funding**, and high-level networking opportunities.

IowaBio is pleased to announce its sponsorship and invite you to attend **The New England Venture Summit** presented by youngStartup Ventures.

Special discount for IowaBio members: Use discount code "IBAVIP " and receive 10% off the "early bird" rates.

[Learn more and register now!](#)

UPCOMING EVENTS

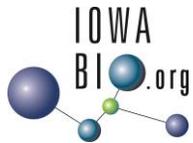
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Midwest Events

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2016 Legal Symposium: Regulatory, IP, & Tax

November 10 & 17 | Des Moines & Coralville, IA



Please join IowaBio at our upcoming Legal Symposium, which will be held in Des Moines and Iowa City this November. By offering the event on two dates and at two locations across the state, attendees have the flexibility to earn **5.75 credit hours of CLE** when it's convenient for them! The presentations are identical both days and will be made by IowaBio's legal and institutional members. We look forward to seeing you there!

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Strategic Innovation Workshop

Nov. 8, Dec. 9, Feb. 24 | Cedar Rapids, Des Moines, & Council Bluffs

To remain competitive in today's business environment, companies of all sizes need to embrace innovation and adopt an entrepreneurial mindset. During the Strategic Innovation Workshop, you will learn tools developed by the John Pappajohn Entrepreneurial Center to help you stay competitive through customer driven innovation, harnessing new technology to grow your business, developing business models for new product or service and developing opportunities in new markets.

This course will take you out of your day-to-day routine and give you the building blocks you need to help create new opportunities for your organization. You will leave this course with an innovation roadmap for your company that goes beyond the "business as usual" approach and ensures future growth and competitiveness.

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Worthington Regional Bio Conference

April 7 & 8 | Worthington, MN

The Worthington Regional Bio Conference (WRBC) is an annual gathering of industry professionals, research scientists, and business leaders. This conference is a great opportunity to showcase the region's health and bio-businesses sectors and provide networking opportunities. Throughout its short history, the conference has featured industry leaders such as Minnesota Secretary of State Mark Ritchie, Doug Berven, VP Corporate Affairs POET, and many others. From the start, the Worthington Regional Bio Science Conference set out to create a meeting place where the scientific, business, and entrepreneurial communities can come together for few days, talk shop, plant seeds, and build enduring relationships.

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Global Events

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New England Venture Summit

*December 7, 2016
Boston Dedham, MA*

10% Discount for IowaBio Members!

View All Upcoming Events
on our
[Events Calendar](#)

INDUSTRY NEWS

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News stories containing company logos indicate IowaBio members



NewLink awarded **\$25 million** contract for **Ebola Zaire vaccine**



Green Biologics introduces **BioPure brand**, GreenInside trademark



Vertex & CF Foundation Therapeutics Expand R&D Collaboration



FDA grants **accelerated approval** to **Lilly's** soft tissue **sarcoma drug**



FDA Approves **Genentech's Cancer Immunotherapy TECENTRIQ®** for People with a Specific Type of **Metastatic Lung Cancer**



USDA: **Iowa** has "**strongest**" **incentive package** for **biobased chemical** industry



FDA OKs **Merck's bezlotoxumab** to reduce recurrence of **C. diff infection** in certain patients



NICE backs use of **Forxiga** in triple therapy for **diabetes**



Understanding Your **Drug Costs**: Follow the Pill

New initiative keeping **Iowa** at forefront of **ethanol's growth**

The **Farm Bill** energy programs are **paying off** for **rural Americans**

Branstad pumps **\$33 million** more into **Medicaid privatization**

Ames Laboratory looking at **makeup of plant cell walls** to improve **bioenergy** production

SUBSCRIBER INFORMATION

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Monthly Newsletter

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This message was sent to you as a benefit of membership with IowaBio and/or a subscriber of our monthly newsletter. If you know of a company that would benefit from the Association's advocacy, financial savings and education/workforce focus, please have them contact the Association at 515-327-9156 or email info@iowabio.org. Membership details are also available at www.iowabio.org/membership.

If you would like more information on any topic or no longer wish to receive these messages, please email melissa@iowabio.org or call 515-494-9242.

Capitol Report

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IowaBio began issuing a Capitol Report in February 2015. It is a legislative update issued on a periodic basis and allows readers to learn more about our legislative activities and bills that may affect the biotechnology industry. If you would like to receive these reports by email, please visit www.iowabio.org/capitolreport - a link to subscribe and view archives is available on this page.

SPEAKER OPPORTUNITIES

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IowaBio staff members are available to give 15-60 minute speeches to interested groups, such as Rotary Clubs, trade associations, or civic groups. A broad range of topics could be discussed, included biotechnology, healthcare, food vs. fuel, legislative policy, investment and more. Contact Joe Hrdlicka at (515) 327-9156 or joe@iowabio.org.