

In This Issue

Savings Opportunities

- 2018 Rebate Opportunity Through Fisher Contract!

IowaBio Announcement

- 2019 Membership Dues

Participation Opportunities

- Biotech Spotlight Series – Ames, IA

Upcoming Events

- Midwest Events
- Global Events

Member Spotlight

- Nelson Engineering

Industry News

Subscriber Information

- Monthly Newsletter
- Capitol Report

Speaker Opportunities

Social Media

SAVINGS OPPORTUNITIES

[\(Return to Index\)](#)



2018 Rebate Opportunity!

IowaBio members that purchase items through our Fisher contract have an opportunity to earn a 1% rebate at the end of the 2018 calendar year.

To Qualify Members Must:

- Be an active IowaBio member as of December 31, 2018
- Use IowaBio's Fisher contract before December 1, 2018
- Increase your total Fisher catalog spend from the 2017 calendar year
- Reach a minimum rebate total of \$50

For more information or a price comparison on frequently purchased items, contact your Fisher representative or IowaBio at: info@iowabio.org

For a downloadable flyer click [here](#).

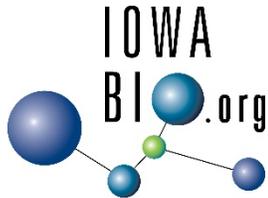


IOWABIO ANNOUNCEMENT

[\(Return to Index\)](#)

2019 Membership Dues

[\(Return to Index\)](#)



In 2015, IowaBio's Finance Committee challenged the Association to identify opportunities to increase our annual income in order to expand our membership benefits and services. Since that time, IowaBio has created, grown and executed a number of initiatives that have brought us close to this goal. We are now preparing to execute the final initiative, which involves an **increase in our membership dues beginning January 1, 2019**. At IowaBio, our dues have not increased in over 10 years and a model was recently approved that did not exceed 25 percent for each membership level – this means the maximum increase for nearly all members will not exceed \$500.

To view how your annual membership dues will change beginning January 1, 2019, please see the information below. If you have any concerns or immediate questions, please contact Joe Hrdlicka at joe@iowabio.org or 515-250-9798.

Most membership categories are based on the number of employees within the organization. Employment is considered to be organization-wide, not that portion based solely at Iowa locations. To see what type of member your company is, please search it in our [Membership Directory](#).

Entrepreneur

A core member or business/scientific consultant having up to five (5) employees

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
1 – 5	\$250	\$300

Core

Any corporation, partnership or other entity whose primary activity involves the ongoing application of life sciences

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
6 – 99	\$500	\$625
100 – 499	\$1,000	\$1,250
500+	\$2,000	\$2,500

Support

Any corporation, partnership or other entity whose primary activities involve providing services or products of benefit to companies/entities that are or could be Core or Institutional Members

<u># of Employees</u>	<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
6 – 99	\$750	\$925
100 – 499	\$1,500	\$1,875
500+	\$3,000	\$3,750

Institutional

Any nonprofit organization, research laboratory, academic medical center, college, university or governmental body with an interest or involvement in life sciences. No employee-count restrictions.

<u>Current Annual Dues</u>	<u>2019 Annual Dues</u>
\$1,500	\$1,875

PARTICIPATION OPPORTUNITIES

[\(Return to Index\)](#)



October 23-24 | Ames, IA

[\(Return to Index\)](#)

Agenda

October 23, 2018

- **5:00-7:00pm**
Evening Kick-Off
Reception at REG

October 24, 2018

- **8:30-9:30am**
BiOva Presentation at
Collaboration
Place/Core Facility
- **9:45-10:45am**
Boehringer Ingelheim
Facility Tour
- **11:00-12:30pm**
BioCentury Research
Farm Facility Tour
- **12:30-1:30pm**
Lunch Presentation
at BCRF with Guest
Speaker Dr. Brent
Shanks

Who Should Attend?

Industry Business
Development
Professionals
State Legislators
Community Members
Economic Development
Partners
Students and Teachers

On Wednesday, October 24th, IowaBio will be hosting a Biotech Spotlight Series event featuring tours and presentations of three biotech facilities around Ames, Iowa:



**Boehringer
Ingelheim**

IOWA STATE UNIVERSITY
BioCentury Research Farm

The event will kick off with an **evening reception on October 23rd at Renewable Energy Group** and a hotel block will be made available at [Gateway Hotel and Conference Center](#) for those seeking overnight accommodations.

This free event is a great opportunity to learn more about the biotech companies in your backyard and network with local economic development leaders, industry business development professionals, government officials, suppliers and students. We hope to see you there!

For more information and to register, please visit
www.iowabio.org/biotechspotlight.

Event Sponsors



Ames™
ECONOMIC DEVELOPMENT COMMISSION



**Boehringer
Ingelheim**



UPCOMING EVENTS

[\(Return to Index\)](#)

Midwest Events

[\(Return to Index\)](#)

2018 South Dakota Biotech Summit & Awards Banquet: BREAKTHROUGH! 2018

October 4, 2018 | Sioux Falls, South Dakota

Join us for BREAKTHROUGH! the 2018 South Dakota Biotech Summit & Awards Banquet. Learn about the amazing breakthroughs happening all around us, from human and animal health to agriculture. And collaborate on how we can continue breaking through the barriers of deploying these new technologies to heal, fuel and feed a growing world.

[\(Return to Index\)](#)

MANOVA Global Health Summit

October 8-11, 2018 | Minneapolis, MN

This October 8th - 11th, Minneapolis will kick off an exciting annually recurring event that will project Medical Alley and Minnesota's vibrant health technology, health, and wellness sectors on the global stage.

[\(Return to Index\)](#)

Iowa Hunger Summit

October 15 | Des Moines, Iowa

The Iowa Hunger Summit gathers leaders from across Iowa representing community organizations, business and industry, state and local government, social agencies, churches and religious communities, schools and universities, civic and social clubs, and other individuals and groups that lead or participate in projects to confront hunger. The annual Iowa Hunger Summit is attended by between 500 to 700 hunger fighters from across the state.

[\(Return to Index\)](#)

Biotech Spotlight Series

October 23-24 | Ames, Iowa

Join IowaBio at our annual Biotech Spotlight Series, this year taking place around Ames! This event is **free to attend** and will feature presentations and tours of BiOva, Boehringer Ingelheim Vetmedica and the BioCentury Research Farm. The event starts with an evening reception on October 23rd at REG and will conclude on October 24th with a lunch and presentation from Dr. Brent Shanks.

[\(Return to Index\)](#)

Iowa Women Lead Change Conference

November 6-7 | Des Moines, Iowa

We empower, challenge and inspire the people around us. As the Baby Boomer generation retires from the workplace, developing the next generation of female leaders is crucial to the future of many businesses and industries, as well as to our state and region, the U.S., and countries around the world.

Iowa Women Lead Change (IWLC) began in 2007 to address a serious opportunity gap. Women in Eastern Iowa, at all levels in their careers and from all walks of life, needed access to more ways to learn about effective leadership, to strengthen their own leadership skills, and to network with other women seeking to become better leaders in their lives, careers, and communities.

[\(Return to Index\)](#)

Global Events

[\(Return to Index\)](#)

FireceBiotech Executive Summit

Oct 30, 2018

London, England

ABLC Global 2018

Nov 6-9, 2018

San Francisco, CA

MedHealth Expo

Nov 23-25, 2018

Nairobi, Kenya

World Congress on Novel Trends and Advances in Biotechnology

Nov 28-29, 2018

Barcelona, Spain

2019 Commodity Classic

Feb 28-Mar 2, 2019

Orlando, FL

Member Spotlight

[\(Return to Index\)](#)



[\(Return to Index\)](#)

Nelson Engineering: Innovation. Engineering. Construction.

Nelson Engineering is driven by an enthusiasm for biotech innovation. Because we love what we do, our clients know we go the extra mile. As a design/build firm with a strong process engineering expertise, Nelson provides engineering, procurement, and construction contracting (EPC) services. We focus on biofuels, biochemicals, nutraceuticals, value-added ag and biomass processing, and bioplastics. Here at Nelson Engineering we help clients optimize existing facilities, build greenfield facilities, and scale-up new technologies. Innovation, Engineering, and Construction are at the heart of what we do.

Innovation –

We collaborate with pioneers who are innovating in the biotech space. Nelson Engineering is playing an important role in this innovation. We develop our clients' ideas into a reality. We are designing processes and building facilities that have never been done before. We are leveraging our practical field experience and engineering expertise to deliver an ideal project. We do this by bringing an enthusiasm to our work that our clients feel the moment they walk through the door.

Ideas made Ideal: What does it mean?

Nelson Engineering partners with customers who have an idea for a process upgrade, a need to scale-up a proprietary technology or a desire to optimize their current facilities. We can help. Working together, we help our customers optimize, build, and maintain the safest and most efficient facilities in the industry. We work to see your Ideas made Ideal.

Engineering –

Every facility is unique. This is an opportunity to showcase the flexibility of our designs and expertise. Nelson's team of engineers, designers, and modelers offers process engineering, structural & civil engineering, electrical design, and drafting & 3D modeling services. Our expertise is backed by field and operations experience, licensed professional engineers, and experience in a diversity of industries. Our health, safety, and regulatory services elevate our projects to exceptional levels of safety and sustainability. Visit our website for [more information on our services](#).

Construction –

Our general contracting and project management services enable us to offer full turnkey solutions, allowing us to streamline engineering and construction, creating a more efficient project. Some of our local projects include helping Quad County Corn Processors [scale-up their cellulosic ethanol production process](#), offsetting 40% of Homeland Energy Solution's electrical demand with the installation of a [steam letdown turbine generator](#), the greenfield construction of a [soybean crush facility](#), and the scale-up of a bioplastic process that [converts DDG to a bioplastic resin enhancer](#). Visit our website for [more project examples](#).

We invest in long-term relationships and solutions. We cultivate meaningful relationships with clients and vendors. We take ownership of every project, working as if it were our very own. To learn more about Nelson Engineering or to request a bid, please visit www.nelson-ec.com or call Tiffany Trottman, Business Development Manager, at 605.275.2025.

INDUSTRY NEWS

[\(Return to Index\)](#)

News stories containing company logos indicate IowaBio members

IOWA STATE UNIVERSITY

Dan Grooms named dean of Iowa State veterinary college

ISU's Fall 2018 edition of **Iowa Biotech Educator** is Published

abbvie

AbbVie donates \$100 million to **Ronald McDonald House Charities**, making it the largest single donation RMHC has ever received



Nominations open for I.O.W.A. **STEM teacher** award



Integrated DNA Technologies and Stanford University modified **CRISPR-Cas9** to correct **Sickle-Cell** mutation



Venture School for Iowa Startups: Master the startup process with this **innovative training program** focused on real-world experimentation, customer discovery, and Lean LaunchPad methodologies

MVS MCKEE, VOORHEES & SEASE, PLC

Heidi S. Nebel to Speak at **AUTM Fall 2018** Leadership Forum



Boehringer Ingelheim calls for 2018 **Equine Research Awards** proposals



Karl Chevrolet donates \$1 million to expand **DMACC's automotive facility** in Ankeny



Aptimmune Biologics and **Kemin Industries** Announce **Partnership**



The evolution of **muscle health** - digital summit



NewLink Genetics to Participate in the **Baird Global Healthcare Conference**

SUBSCRIBER INFORMATION

[\(Return to Index\)](#)

Monthly Newsletter

[\(Return to Index\)](#)

This message was sent to you as a benefit of membership with IowaBio and/or a subscriber of our monthly newsletter. If you know of a company that would benefit from the Association's advocacy, financial savings and education/workforce focus, please have them contact the Association at 515-327-9156 or email info@iowabio.org. Membership details are also available at www.iowabio.org/membership.

If you would like more information on any topic or no longer wish to receive these messages, please email melissa@iowabio.org or call 515-494-9242.

Capitol Report

[\(Return to Index\)](#)

IowaBio began issuing a Capitol Report in February 2015. It is a legislative update issued on a periodic basis and allows readers to learn more about our legislative activities and bills that may affect the biotechnology industry. If you would like to receive these reports by email, please visit www.iowabio.org/capitolreport - a link to subscribe and view archives is available on this page.

SPEAKER OPPORTUNITIES

[\(Return to Index\)](#)

IowaBio staff members are available to give 15-60 minute speeches to interested groups, such as Rotary Clubs, trade associations, or civic groups. A broad range of topics could be discussed, included biotechnology, healthcare, food vs. fuel, legislative policy, investment and more. Contact Joe Hrdlicka at (515) 327-9156 or joe@iowabio.org.

SOCIAL MEDIA

[\(Return to Index\)](#)



Iowa Biotech Assoc.



Iowa Biotechnology Association