**IowaBio In Action**

**Networking**
- Annual Iowa Biotech Showcase & Conference
- Animal Health in the Heartland Symposium
- Business Essentials Seminars
- Annual Member Meeting
- Annual Golf Outing

**Advocacy**
- Legislative Update Calls on State and Federal Issues
- Weekly Session Bill Tracker
- BIO Fly-In to Washington, D.C.
- Partnering with PhRMA
- Annual Legislative Reception with State Legislators
- Government Affairs Committee

**Communications**
- Monthly Newsletter including Member Spotlights and Industry News
- Weekly Session Bill Tracker Newsletter
- Social Media Amplification of Member Companies
- Twitter: @iowabio (1.4k followers) @jessicaIowabio (400+ followers) @melaniebrown__ (300+ followers)
- IowaBio LinkedIn
- IowaBio Facebook

**Savings**
- Contract discounts on lab supplies & equipment, office supplies & furniture, lab designs & build outs, liability & risk insurance, courier services, and corporate credit cards
- Over $170 million in contract savings over 8 years
- Average of 45% discount off list prices across all contracts
- Free shipping on select contracts

**Education**
- Participation in Governor’s STEM Advisory Council
- Acting as a STEM resource for industry and students
- Over $180k awarded in scholarships & teacher education
- Connecting with students on local, state, and international levels
- STEM Committee

**Contact IowaBio**

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FREQUENTLY ASKED QUESTIONS

How do I join?
Please contact us directly at melanie@iowabio.org or jessica@iowabio.org, or simply apply online at IowaBio.org under Member Log In/Join. We can’t wait to meet with you and learn more about your company!

How much does it cost?
Most membership categories are based on the number of employees within the organization. Employment is considered to be organization-wide, not that portion based solely at Iowa locations. Member dues are paid annually.

**Core Member** (Any corporation, partnership or other entity whose primary activity involves the ongoing application of life sciences)

<table>
<thead>
<tr>
<th>Employee Range</th>
<th>Cost</th>
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<tbody>
<tr>
<td>1-5</td>
<td>$300</td>
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<tr>
<td>6-99</td>
<td>$625</td>
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<tr>
<td>100-499</td>
<td>$1,250</td>
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<tr>
<td>500+</td>
<td>$2,500</td>
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</tbody>
</table>

**Support Member** (Any corporation, partnership or other entity whose primary activities involve providing services or products of benefit to companies/entities that are or could be Core or Institutional Members)

<table>
<thead>
<tr>
<th>Employee Range</th>
<th>Cost</th>
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<tbody>
<tr>
<td>6-99</td>
<td>$925</td>
</tr>
<tr>
<td>100-499</td>
<td>$1,875</td>
</tr>
<tr>
<td>500+</td>
<td>$3,750</td>
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**Institutional Member** (Any nonprofit organization, research laboratory, academic medical center, college, university or governmental body with an interest or involvement in life sciences)

$1,875 [No employee count restrictions]

What member benefits exist?
Our members enjoy savings on registration and sponsorships on select events, competitive pricing through purchasing agreements, advocacy assistance, networking opportunities, promotion of company in newsletters and online. Please refer to the front page for more detail, or visit IowaBio.org.

How do I get the newsletters?
For the Monthly Newsletter or Session Bill Tracker, please visit IowaBio.org, and select the options under “Industry News” for links to subscribe to both services.

What are the yearly events?
For full details, please visit IowaBio.Org, click on Resources and choose IowaBio Events.

- **Iowa Biotech Showcase & Conference**: investor conference & forum
- **Animal Health in the Heartland Symposium**: industry, academia, and government leaders address the world’s foremost animal health issues
- **Annual Golf Outing**: a great day of fun, prizes, and networking
- **Business Essentials**: member organization experts and attorneys examine “real world” impacts of the latest legal, regulatory, and political trends affecting the industry.
- **Welcome Back Legislative Reception**: meet & greet at the start of the legislative session